**AIA Bhd.**(790895-D)
Menara AIA, 99 Jalan Ampang
50450 Kuala Lumpur
Care Line: 1300 88 1899
T : 03-2056 1111
F : 03-2056 3891
E : my.customer@aia.com
AIA.COM.MY

# Sales Illustration

## READ Is investment-linked policy right for you? Are you aware of the costs, benefits and risks?

| | | | |
|---|---|---|---|
| Name of insurer: | AIA Bhd. | | |
| Product name: | A-LifeLink 2 | | |
| Type of policy: | Regular premium investment-linked insurance | Prepared by: | WAN ABDUL MUTHALIB BIN |
| Insured's name: | Male | Owner's Name: | Male |
| Gender: | Male | | |
| Smoker: | No | | |
| Age Last Birthday: | 49 | | |
| Occupation Code: | A53-01-05 | | |

Ratio of fund(s) chosen:

100% in AIA Strategic Equity Fund

**IMPORTANT NOTE:**
**THIS IS AN INSURANCE PRODUCT THAT IS TIED TO THE PERFORMANCE OF THE UNDERLYING ASSETS, AND IS NOT A PURE INVESTMENT PRODUCT SUCH AS UNIT TRUSTS.**

Do you know that… | Have you been advised of… | Have you been told…

## It is flexible but you bear the investment risk?

It is an insurance product that is tied to the performance of the investment fund(s) which you selected

**Benefits**

- **Flexibility** to vary your premium amount or coverage if your financial needs change.
- **Choice of funds** depending on the level of risk you are comfortable with.

**Risks**

- You bear the **investment risk entirely** including poor returns.
- If your fund performs poorly or your insurer increases your charges –
  - You may lose your insurance cover; or
  - Your account value may be adversely affected.
- You may need to increase your premiums or reduce the level of insurance protection to avoid losing your insurance cover.

## Other products that could better meet your needs?

- **Non-participating products:** The benefits and coverage period are guaranteed as long as you pay premiums.
- **Participating products:** In addition to receiving guaranteed benefits and having a guaranteed coverage period, you can share in the profits (non-guaranteed) of the participating life fund.

## How your premiums will be used?

**Premium paid (a)**

**Unallocated Premium**

To pay:-

- **Insurer's own expenses**
- **Commission to agent/ broker/ financial adviser/ staff of bank*   (h)**

**Premium allocated into Unit Fund (b)**

Used to purchase units in the investment fund(s)

**Deduct fees & charges:**

- **Cost of insurance (c)** - to pay for your insurance cover
- **Other charges (d)** e.g. policy fees
- **Fund management charge (e)**

**What you may receive**

**Non-guaranteed Account Value (g)**
Amount received on surrender/death/maturity

Note: Surrender Charge applies if you decide to surrender within the first 2 policy years

**The coverage you will receive**

**Sum assured (f)**

Minimum amount received on death/ disability

Note: Upon death, the total of the sum assured, Anniversary Bonus and account value is payable

**Fees and charges** taken out of your investment fund(s) which reduce the amount available for investment:-

- Cost of Insurance, Monthly Service Charge, Medical Service Charge (if applicable), Surrender Charge, Partial Withdrawal Charge and Fund Switching Charge

**Summary of Benefit**

| Basic Plan | Medical Rating | Occupational Rating | Coverage Term | Sum Assured (RM) | Premium Payment Term | Premium (RM) |
|---|---|---|---|---|---|---|
| A-LifeLink 2 (ALL 2@80) | - | - | Up to age 80 | 6,000 | Up to age 80 | 391.67 |
| A-Plus Disability Care (APDC) | - | - | Up to age 70 | 6,000 | Not applicable | - |
| **Rider(s)** | | | | | | |
| A-Plus Health (APH@80) | - | - | Up to age 80 | Plan 200 (Deductible: 300) | Not applicable | Unit deducting |
| **Total Monthly Premium** | | | | | | 391.67 |
| **Total Annual Premium** | | | | | | 4,700.00 |

*Please note that premiums paid by business organisations are subject to the applicable tax imposed by the Government of Malaysia at the prevailing rate.*

**Table 1: A-LifeLink 2 (For illustration purposes only. This may not be the benefits that you will receive)**

- The numbers in the table below illustrate the possible movements of cash flows of the policy, including how fees and charges could impact account values. In order to show the impact of different investment returns on the cash flows, two rates of return have been chosen, 2% p.a. (Scenario X) and 5% p.a. (Scenario Y). **The actual return rates may be higher or lower than the chosen rates, or even be negative.**
- **Actual returns of the fund will fluctuate (i.e. rise or fall) each year based on the performance of the assets the fund(s) invested in.**
- The investment returns assumed does not reflect the potential volatility over the short term resulting in potential sharp movements, up or down, of the underlying assets of the funds. The actual level of volatility will also vary across different investment funds. This means that your choice of investment funds and any changes in fund selection will impact the level and volatility in investment performance and your policy's ability to provide continued insurance coverage over time.

**Please see the attached fund fact sheet(s) for important information regarding the investment fund(s), including past actual annual investment returns and fund management charges.**

**The amount you need to pay**

**You should only purchase the riders you need as the cost of the riders will be borne by you. Riders are optional**

**At maturity or upon early cancellation, you may receive this amount (amount is not guaranteed)**

| End of Policy Year | Protection Account + Savings Account | | | | | | | | | | | | | | Total Commission (h) | | Insured Age at End of Year |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Premium Paid (RM) (a) | Allocated Premium (b) | | Cost of Insurance[1] (RM) (c) | | Other Charges[1] (RM) (d) | Fund Management Charge (RM) (e) | | Sum Assured (RM) (f) | Anniversary Bonus | Non-Guaranteed Account Value[3] (RM) (g) | | Non-Guaranteed Death Benefits[2] (RM) | | | | |
| | | RM | % | Basic Policy | Unit-Deducting Rider(s) | | Scenario X | Scenario Y | | | Scenario X | Scenario Y | Scenario X | Scenario Y | RM | % | |
| 1 | 4,700.00 | 2,820.00 | 60.00% | 25 | 1,475 | 132 | 8 | 9 | 6,000 | 0 | 1,200 | 1,200 | 7,200 | 7,200 | 1,880 | 40% | 50 |
| 2 | 4,700.00 | 2,820.00 | 60.00% | 28 | 1,475 | 132 | 26 | 27 | 6,000 | 60 | 2,400 | 2,500 | 8,460 | 8,560 | 1,880 | 40% | 51 |
| 3 | 4,700.00 | 2,820.00 | 60.00% | 30 | 1,919 | 132 | 41 | 42 | 6,000 | 120 | 3,100 | 3,300 | 9,220 | 9,420 | 1,175 | 25% | 52 |
| 4 | 4,700.00 | 3,760.00 | 80.00% | 33 | 1,919 | 132 | 59 | 62 | 6,000 | 180 | 4,800 | 5,100 | 10,980 | 11,280 | 1,175 | 25% | 53 |
| 5 | 4,700.00 | 3,760.00 | 80.00% | 36 | 1,919 | 132 | 84 | 89 | 6,000 | 240 | 6,500 | 6,900 | 12,740 | 13,140 | 705 | 15% | 54 |
| 6 | 4,700.00 | 3,760.00 | 80.00% | 38 | 1,919 | 132 | 109 | 117 | 6,000 | 300 | 8,200 | 8,900 | 14,500 | 15,200 | 705 | 15% | 55 |
| 7 | 4,700.00 | 4,465.00 | 95.00% | 42 | 1,919 | 132 | 140 | 151 | 6,000 | 360 | 10,600 | 11,500 | 16,960 | 17,860 | 0 | 0% | 56 |
| 8 | 4,700.00 | 4,465.00 | 95.00% | 45 | 2,604 | 132 | 171 | 187 | 6,000 | 420 | 12,300 | 13,600 | 18,720 | 20,020 | 0 | 0% | 57 |
| 9 | 4,700.00 | 4,465.00 | 95.00% | 48 | 2,604 | 132 | 197 | 219 | 6,000 | 480 | 14,100 | 15,700 | 20,580 | 22,180 | 0 | 0% | 58 |
| 10 | 4,700.00 | 4,700.00 | 100.00% | 51 | 2,604 | 132 | 224 | 253 | 6,000 | 540 | 16,000 | 18,200 | 22,540 | 24,740 | 0 | 0% | 59 |
| 15 | 4,700.00 | 4,700.00 | 100.00% | 89 | 3,952 | 132 | 322 | 396 | 6,000 | 840 | 21,800 | 27,200 | 28,640 | 34,040 | 0 | 0% | 64 |
| 20 | 4,700.00 | 4,700.00 | 100.00% | 138 | 6,031 | 132 | 288 | 423 | 6,000 | 1,140 | 18,400 | 27,800 | 25,540 | 34,940 | 0 | 0% | 69 |
| 30 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 79 |
| 31 | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | - | 80 |

Where the non-guaranteed portion becomes zero/negative, it means that your account value is no longer able to pay for your insurance cover.

[1] The illustrated cost of insurance and other charges are not guaranteed and may be varied from time to time by giving 3 months written notice (for A-Plus Health insurance charges, 30 days written notice) to policy owners, for example, charges for medical riders may increase due to rising medical costs.

[2] The death benefit payable is the total amount of the sum assured, Anniversary Bonus and account value.

[3] If you decide to surrender your policy within the first 2 policy years, the surrender charge shall be deducted from the Non-Guaranteed Account Value, excluding any account value from A-Plus Saver (if any), or Ad Hoc Top-up Premium (if any), as illustrated in the table below:

| Policy Year | Surrender Charge (% of Non-Guaranteed Account Value) | Protection Account + Savings Account | | | | Protection Account | | | | Savings Account | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | | Scenario X | | Scenario Y | | Scenario X | | Scenario Y | | Scenario X | | Scenario Y | |
| | | Surrender Charge (RM) | Surrender Value (RM) | Surrender Charge (RM) | Surrender Value (RM) | Surrender Charge (RM) | Surrender Value (RM) | Surrender Charge (RM) | Surrender Value (RM) | Surrender Charge (RM) | Surrender Value (RM) | Surrender Charge (RM) | Surrender Value (RM) |
| 1 | 20% | 240 | 960 | 240 | 960 | 240 | 960 | 240 | 960 | 0 | 0 | 0 | 0 |
| 2 | 10% | 240 | 2,160 | 250 | 2,250 | 240 | 2,160 | 250 | 2,250 | 0 | 0 | 0 | 0 |

Note: For Policy Year 3 onwards, Surender Charge is 0% and your Surrender Value is equal to the Non-Guaranteed Account Value.

**Table 1(a): Protection Account Illustration**

- The regular premium paid and Ad Hoc Top-up (if any), will be used to purchase units based on the applicable allocation rates under the Protection Account.
- The applicable fees and charges will be deducted from the Protection Account.
- The allocation rates for regular premium are as follows:

| Policy Year | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | >=10 |
|---|---|---|---|---|---|---|---|---|---|---|
| Allocation | 60.00% | 60.00% | 60.00% | 80.00% | 80.00% | 80.00% | 95.00% | 95.00% | 95.00% | 100.00% |

- The allocation rate is 95% for every Ad-Hoc Top-up premium.

| End of Policy Year | Protection Account | | | | | | | | | | Insured Age at End of Year |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Premium Paid (RM) (a) | Allocated Premium (b) | | Total Cost of Insurance[1] (RM) (c) | | Other Charges[1] (RM) (d) | Fund Management Charge (RM) (e) | | Non-Guaranteed Account Value[2] (RM) (g) | | |
| | | RM | % | Scenario X | Scenario Y | | Scenario X | Scenario Y | Scenario X | Scenario Y | |
| 1 | 4,700.00 | 2,820.00 | 60.00% | 1,500 | 1,500 | 132 | 8 | 9 | 1,200 | 1,200 | 50 |
| 2 | 4,700.00 | 2,820.00 | 60.00% | 1,503 | 1,503 | 132 | 26 | 27 | 2,400 | 2,500 | 51 |
| 3 | 4,700.00 | 2,820.00 | 60.00% | 1,949 | 1,949 | 132 | 41 | 42 | 3,100 | 3,300 | 52 |
| 4 | 4,700.00 | 3,760.00 | 80.00% | 1,952 | 1,952 | 132 | 59 | 62 | 4,800 | 5,100 | 53 |
| 5 | 4,700.00 | 3,760.00 | 80.00% | 1,955 | 1,955 | 132 | 84 | 89 | 6,500 | 6,900 | 54 |
| 6 | 4,700.00 | 3,760.00 | 80.00% | 1,957 | 1,957 | 132 | 109 | 117 | 8,200 | 8,900 | 55 |
| 7 | 4,700.00 | 4,465.00 | 95.00% | 1,961 | 1,961 | 132 | 140 | 151 | 10,600 | 11,500 | 56 |
| 8 | 4,700.00 | 4,465.00 | 95.00% | 2,649 | 2,649 | 132 | 171 | 187 | 12,300 | 13,600 | 57 |
| 9 | 4,700.00 | 4,465.00 | 95.00% | 2,652 | 2,652 | 132 | 197 | 219 | 14,100 | 15,700 | 58 |
| 10 | 4,700.00 | 4,700.00 | 100.00% | 2,655 | 2,655 | 132 | 224 | 253 | 16,000 | 18,200 | 59 |
| 15 | 4,700.00 | 4,700.00 | 100.00% | 4,041 | 4,041 | 132 | 322 | 396 | 21,800 | 27,200 | 64 |
| 20 | 4,700.00 | 4,700.00 | 100.00% | 6,169 | 6,169 | 132 | 288 | 423 | 18,400 | 27,800 | 69 |
| 30 | - | - | - | - | - | - | - | - | - | - | 79 |
| 31 | - | - | - | - | - | - | - | - | - | - | 80 |

[1] The illustrated cost of insurance and other charges are not guaranteed and may be varied from time to time by giving 3 months written notice (for A-Plus Health insurance charges, 30 days written notice) to policy owners, for example, charges for medical riders may increase due to rising medical costs.The Total Cost of Insurance illustrated is the sum of cost of insurance for the basic policy and unit-deducting rider(s) (if any).

[2] Surrender charge applies to the account value of Protection Account, excluding any account value from Ad Hoc Top-up Premium (if any). Please refer to Table (1) for further details on surrender charge and surrender value.

**Table 1(b): Savings Account Illustration**

- The premium paid for A-Plus Saver, i.e. scheduled Top-up (if any), will be used to purchase units based on the applicable allocation rates under the Savings Account to enhance the savings element of this plan.
- The applicable fees and charges will not be deducted from the Savings Account, unless you have provided your consent to do so.
- If you allow fees and charges deduction from the Savings Account, the deduction will only take place when the account value in Protection Account is insufficient to cover the applicable fees and charges.
- If you do not allow fees and charges deduction from the Savings Account, in the event there is insufficient account value in the Protection Account to cover the applicable fees and charges (including during the first 5 policy years where the conditions for the 5-year guaranteed coverage are not met), the policy will lapse and the remaining account value in A-Plus Saver will be refunded to you.
- The allocation rate is 95% for every A-Plus Saver premium.

| End of Policy Year | Savings Account | | | | | | | | | | Insured Age at End of Year |
|---|---|---|---|---|---|---|---|---|---|---|---|
| | Premium Paid (RM) (a) | Allocated Premium (b) | | Total Cost of Insurance[1] (RM) (c) | | Other Charges[1] (RM) (d) | Fund Management Charge (RM) (e) | | Non-Guaranteed Account Value[2] (RM) (g) | | |
| | | RM | % | Scenario X | Scenario Y | | Scenario X | Scenario Y | Scenario X | Scenario Y | |
| 1 | 0.00 | 0.00 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 50 |
| 2 | 0.00 | 0.00 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 51 |
| 3 | 0.00 | 0.00 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 52 |
| 4 | 0.00 | 0.00 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 53 |
| 5 | 0.00 | 0.00 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 54 |
| 6 | 0.00 | 0.00 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 55 |
| 7 | 0.00 | 0.00 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 56 |
| 8 | 0.00 | 0.00 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 57 |
| 9 | 0.00 | 0.00 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 58 |
| 10 | 0.00 | 0.00 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 59 |
| 15 | 0.00 | 0.00 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 64 |
| 20 | 0.00 | 0.00 | 0.00% | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 69 |
| 30 | - | - | - | - | - | - | - | - | - | - | 79 |
| 31 | - | - | - | - | - | - | - | - | - | - | 80 |

[1] The illustrated cost of insurance and other charges are not guaranteed and may be varied from time to time by giving 3 months written notice (for A-Plus Health insurance charges, 30 days written notice) to policy owners, for example, charges for medical riders may increase due to rising medical costs.The Total Cost of Insurance illustrated is the sum of cost of insurance for the basic policy and unit-deducting rider(s) (if any).

[2] Surrender charge does not apply to the account value of Savings Account. Please refer to Table (1) for further details on surrender charge and surrender value.

**Table 2: Rider(s) (Optional)**

1. A rider can provide additional protection or enhance existing benefits payable under your basic policy.
2. Riders are in the form of unit-deducting, where the cost of the rider has been incorporated into the premiums for your basic policy. The rider is therefore funded by deducting charges from your unit fund.

| Rider(s) | Premium Paid (RM) | Premium Payment Term (years) | Sum Assured (RM) | Coverage Period |
|---|---|---|---|---|
| A-Plus Health (APH@80) | Not applicable | Not applicable | Plan 200 (Deductible: 300) | Up to age 80 |

| Unit-deducting Rider(s) Cost of Insurance (RM) (Non-guaranteed) | | |
|---|---|---|
| End of Policy Year | A-Plus Health (APH@80) | Insured Age at End of Year |
| 1 | 1,475 | 50 |
| 2 | 1,475 | 51 |
| 3 | 1,919 | 52 |
| 4 | 1,919 | 53 |
| 5 | 1,919 | 54 |
| 6 | 1,919 | 55 |
| 7 | 1,919 | 56 |
| 8 | 2,604 | 57 |
| 9 | 2,604 | 58 |
| 10 | 2,604 | 59 |
| 15 | 3,952 | 64 |
| 20 | 6,031 | 69 |
| 30 | - | 79 |
| 31 | - | 80 |

**Applicant's (Owner) Confirmation**

I understand that AIA Bhd. is relying on me to confirm the following information:

I have received a copy of all 9 pages of this illustration (English only). I have reviewed the illustration and understand its purpose is to help me understand how the policy works and not to project future values. I understand that this is an Investment-Linked Insurance Plan and actual returns will vary depending on the actual performances of the AIA investment fund(s), which is not guaranteed; while the fees, charges and fund management charge are subject to change.

I understand that any non-guaranteed elements including the financial values as appearing in Table 1, Table 1(a), Table 1(b), and Table 2 of this illustration are subject to change and could either be higher or lower. The AIA Life Planner has informed me that these are not guaranteed. I also understand that guaranteed values may be affected by withdrawals / surrenders, or other policy changes I make.

I understand that in the event the policy lapses, all attaching riders (if any) will also lapse.

Any changes in the sum assured, payment mode, premiums or other optional riders that I may make in the future will also affect the values illustrated.

I have received a copy of the current Product Disclosure Sheet (PDS) for the Investment-Linked Insurance Plan. My AIA Life Planner has also reviewed the fund fact sheet (which is also available on www.aia.com.my) for the AIA investment fund(s) of my choice with me.

I understand that the earlier sales illustration proposal which was presented to me by my AIA Life Planner, if applicable, may be different from the current illustration as my earlier sales illustration was based on the coverage of a standard life. This illustration may present higher premium or cost of insurance of basic plan or rider (if any) as a result of my occupation or medical condition; whichever deemed applicable as a final result of AIA Bhd.'s underwriting assessment of my coverage. Therefore, the financial values presented by my AIA Life Planner earlier based on my original sales illustration proposal and the coverage period on a standard life may differ from the current illustration.

By signing this illustration, I understand that I am still able to take any appropriate action or recourse should there be any dispute arising in the future.

______________________________ ____________________

Signature of Applicant (Owner) Date
Name:

**AIA Life Planner's Confirmation**

I certify that this illustration has been presented to the applicant and that I have explained that any non-guaranteed elements illustrated are subject to change. I have made no statements that are inconsistent with this illustration.

Signature of AIA Life Planner Date
Name:

**AIA Bhd.**(790895-D)
Menara AIA, 99 Jalan Ampang
50450 Kuala Lumpur
Care Line: 1300 88 1899
T: 03-2056 1111
F: 03-2056 3891
E: my.customer@aia.com
AIA.COM.MY

# PRODUCT DISCLOSURE SHEET

**Please read this Product Disclosure Sheet before you decide to take up A-LifeLink 2. Be sure to also read the general terms and conditions.**

Prepared by: WAN ABDUL MUTHALIB BIN WAN SHAHRIMAN

Insured Name: Male
Age Last Birthday:49 Smoker : No Gender : Male Occupation Code : A53-01-05

Owner Name: Male

### 1. What is this product about?

A-LifeLink 2 is a regular premium Investment-Linked Insurance Plan (ILIP), which offers a combination of protection and savings element. A-LifeLink 2 covers death and Total and Permanent Disability (TPD)[1] and it matures at age 80 of the Insured. This plan comes with:

(i) Anniversary Bonus – Sum assured of basic plan increases by 1% every year for 20 years starting from the beginning of the 2nd policy year at no additional cost. It is payable upon death, TPD and critical illness (if A-Plus CriticalCare is attached at policy inception).

(ii) 5-year Guaranteed Coverage – The policy shall continue to be in force within the first 5 policy years even though the account value is insufficient, subject to terms and conditions.

(iii) Auto-Extension Option – Upon reaching age 80 and the policy is in forced, the policy (except for A-Plus WaiverExtra, if any) will continue after the Maturity Date with Auto-Extension option **PROVIDED** there is sufficient account value to deduct for the policy charges and the COI of any attaching riders, up to age 100 of Insured for the basic plan and the maximum coverage age of any attaching riders. The policy shall lapse when the account value have been fully utilised. You may notify the Company in advance to withdraw the Auto-Extension option before reaching age 80. Please note that if you choose to withdraw the Auto-Extension option, the basic plan and all attaching riders including A-Plus Health and any Health Wallet amount (if applicable) shall be expired at age 80.

You may enhance the insurance protection of this plan by adding extra coverage from a wide range of optional riders. These benefits are made available subject to additional Cost of Insurance (COI) and premium payment.

The value of the ILIP depends on the price of the underlying units, which in turn depends on the performance of your chosen fund.

*[1]TPD coverage is up to age 70 of the Insured or the expiry of the basic plan, whichever is earlier (if applicable).*

### 2. What are the covers / benefits provided?

The table below provides brief descriptions of the benefits that you have chosen. Please refer to Appendix for more detailed descriptions of the benefits.

| Description | Benefits |
|---|---|
| **A-LifeLink 2 (ALL 2@80)**<br>Death Benefit | RM 6,000 + Anniversary Bonus + Account Value. |
| Maturity Benefit | Account Value. |
| **A-Plus DisabilityCare (APDC)**<br>Coverage for Total and Permanent Disability (TPD).<br><br>The coverage for APDC is up to age 70 of the Insured or expiry of the basic plan, whichever is earlier. | RM 6,000 + Anniversary Bonus. |
| **A-Plus Health (APH@80)**<br>Provides comprehensive medical coverage according to the Schedule of Benefits in the Appendix.<br><br>The coverage for APH is up to age 80 of the Insured or expiry of the basic plan, whichever is earlier. | |
| Hospital Room and Board Benefit | RM 200 |
| Annual Limit | RM 1,500,000 |
| Lifetime Limit | No Limit |
| Deductible Amount | RM 300 Per Any One Disability |
| Health Wallet | Yearly Health Wallet amount of RM 1,500 will be credited to Health Wallet at the end of the rider year, provided no claim has been made in the immediate preceding year, up to a total of 10 times. |

| Fund(s) Chosen | Investment Allocation (%) |
|---|---|
| AIA Strategic Equity Fund | 100% |

**Reminder: Please refer to the policy contract and / or fund fact sheet(s) for information on product benefits and investment-linked funds. It is important to select a plan or a combination of funds that suit your financial goals and risk profile.**

**3. How much premium do I have to pay?**

The total premium that you have to pay and the policy terms may vary depending on AIA Bhd.'s underwriting requirements.

The estimated total premium that you have to pay : RM 391.67 monthly.

Premium payment term : Until the Insured reaches age 80.

You should satisfy yourself that the premium payable under the policy is an amount that you can afford.

AIA Bhd. allocates a portion of the premium to purchase units in the investment-linked fund that you have chosen. Any unallocated amount will be used to pay commissions to AIA Life Planners and AIA Bhd's other expenses.You are advised to refer to the allocation rates given in the sales illustration.

**4. What are the fees and charges I have to pay?**

The Cost of Insurance is deducted monthly from the value of your units and it generally increases as you grow older. The other fees and charges includes:
- Monthly Service Charge of RM 8.00 monthly to cover the administration cost of maintaining your policy.
- Fund Management Charge to cover the cost of managing the fund(s) you invested. Please refer to the respective Fund Fact Sheet for the details.
- Surrender Charge, if you decided to surrender your policy within the first 2 policy years as follows:

| Policy Year | Percentage of Account Value |
|---|---|
| 1 | 20% |
| 2 | 10% |

Note: Surrender Charge does not apply to account value of A-Plus Saver (if any), or Ad Hoc Top-up Premium (if any).

- Partial Withdrawal Charge, if you make any withdrawal within the first 2 policy years as follows:

| Policy Year | Percentage of Withdrawal Amount |
|---|---|
| 1 | 20% |
| 2 | 10% |

Note: Partial Withdrawal Charge does not apply to account value from A-Plus Saver (if any), or Top-up Premium (if any).

- Fund Switching Charge, to cover the administration cost of switching your fund(s). The Fund Switching Charge is currently free.
- Medical Service Charge of RM 3.00 monthly to cover the administration costs of engaging third party administrator for A-Plus Health rider if attached.

Please note the Cost of Insurance, fees and charges are not guaranteed. You will need to pay additional premium if the COI rate increases. AIA Bhd. reserves the right to revise these charges by giving you 3 months written notice prior to the next policy anniversary. For A-Plus Health, AIA Bhd. will provide 30 days written notice prior to the next policy anniversary.

**5. What are some of the key terms and conditions that I should be aware of?**

(a) Importance of disclosure - You must disclose all material facts such as medical condition, and state your age correctly.

(b) Free Look Period - You may cancel the policy by returning your policy contract and giving a written request that is signed by you to AIA Bhd. within 15 days after you have received your policy contract. If in your application, you did not select to receive a hardcopy of your policy contract, such request must be made within fifteen (15) days of your e-policy contract being made available on MY AIA portal. The unallocated premiums, the value of units (if any) and other policy charges that have been deducted less medical expenses (if any) will be refunded.

(c) Account Value - the account value of the ILIP depends on the performance of the investment-linked fund(s) invested. The higher the level of insurance coverage selected, the fewer units will remain to accumulate account value under your policy. You should consider whether the allocation of insurance premiums towards protection and investment meets your financial circumstances.

(d) Grace period - 31 days from premium due date.

(e) Premium Holiday - In the event the premium is not paid, all policy charges and the COI of attaching riders will continue to be deducted through cancellation of units from your units and this will lead to depletion of your account value.

(f) Policy lapse - the ILIP will lapse when the value of investment units is insufficient to pay for the policy charges.

(g) Applicable Government Tax - The premiums paid by business organisations are subject to the applicable tax imposed by the Government of Malaysia at the prevailing rate.

(h) Tax Relief - This plan may qualify you for a personal tax relief subject to the final decision of the Inland Revenue Board.

(i) Auto-Extension Option - Upon reaching age 80 and the policy is in forced, the policy (except for A-Plus WaiverExtra, if any) will continue after the Maturity Date with Auto-Extension option **PROVIDED** there is sufficient account value to deduct for the policy charges and the COI of any attaching riders, up to age 100 of Insured for the basic plan and the maximum coverage age of any attaching riders. The policy shall lapse when the account value have been fully utilised. You may notify the Company in advance to withdraw the Auto-Extension option before reaching age 80. Please note that if you choose to withdraw the Auto-Extension option, the basic plan and all attaching riders including A-Plus Health and any Health Wallet amount (if applicable) shall be expired at age 80.

Note: The terms and conditions as stated in this Product Disclosure Sheet are not exhaustive. Please refer to the policy contract for the full list of terms and conditions.

**6. What are the major exclusions under this policy?**

Any death arising from the occurrences of the following is not covered under ALL 2:

1. Death due to suicide within 1 year from the Issue Date or Commencement Date, whichever is later. AIA Bhd.'s liability shall be limited to the refund of the account value without interest together with the total unallocated premium, policy charges and the COI of attaching riders deducted from the Issue Date or Commencement Date, whichever is later. Thereafter, the policy shall be terminated.

Any TPD arising from the occurrences of the following is not covered under APDC:

1. Willful exposure to danger or attempted self-destruction or self-inflicted injuries while sane or insane; or
2. Service in the armed forces in time of declared or undeclared war or while under orders for warlike operations or restoration of public order; or
3. Activities connected to any aerial device or conveyance except as a fare-paying passenger or crew member on a commercial airline on a regular scheduled passenger trip over its established passenger route; or
4. Any congenital defect which has manifested or was diagnosed before age 17; or
5. Pre-existing disability resulting from a physical or mental condition.

Any claims arising from the occurrences of the following is not covered under APH:

1. Pre-Existing Illness:

   Pre-Existing Illness shall mean Disabilities prior to the Issue Date or Commencement Date, whichever is later, of the relevant Supplementary Hospitalisation Contract and that the Insured/You has/have reasonable knowledge of. The Insured/You may be considered to have reasonable knowledge of a Pre-Existing Illness where the condition is one for which:

   (a) The Insured had received or is receiving treatment; or

   (b) Medical advice, diagnosis, care or treatment has been recommended; or

   (c) Clear and distinct symptoms are or were evident; or

   (d) Its existence would have been apparent to a reasonable person in the circumstances.

2. Specified Illness:

   Treatment or Surgery for Specified Illness until the Insured has been continuously covered under the relevant Supplementary Hospitalisation Contract for a period of one hundred and twenty (120) days immediately preceding such treatment or Surgery.

   Specified Illness shall mean the following Disabilities and its related complications:

   (a) Hypertension, Diabetes Mellitus and Cardiovascular disease;

   (b) All tumours, cysts, nodules and polyps in any part of the body systems;

   (c) Stones of the urinary system and biliary system;

   (d) Any disease of the ear, nose (including sinuses) or throat;

   (e) Hernias, Haemorrhoids, Fistulae, Hydrocele, Varicocele;

   (f) Any disease of the reproductive system including Endometriosis; or

   (g) Any disorders of the spine (including a slipped disc) or any knee conditions.

3. Any medical or physical abnormalities existing at the time of birth, as well as neo-natal physical abnormalities developing within six (6) months from the time of birth. This will include:

   (a) hernias of all types and epilepsy except when caused by a trauma which occurred after the date that the Insured is continuously covered under the relevant Supplementary Hospitalisation Contract, and

   (b) any congenital or hereditary conditions which has manifested or was diagnosed before the Insured attains seventeen (17) years of age; except when it is covered under Special Care Benefit.

4. Any Disability caused by self-destruction, intentional self-inflicted injuries, willful exposure to danger or any attempt of self-destruction while sane or insane; or
5. Any Disability caused by war, declared or undeclared, strikes, riots, civil war, revolution or any warlike operations; or
6. Service in the armed forces in time of declared or undeclared war or while under orders for warlike operations or restoration of public order; or
7. Any violation or attempted violation of the law or resistance to arrest; or
8. Pregnancy, miscarriage or child birth (except the covered Maternity Complications under Specified Maternity Complications Benefit, which is only applicable after 1 year from the Issue Date or Commencement Date, whichever is later); or
9. Mental or nervous disorders (except the covered conditions under Mental Health Benefit), treatment of alcoholism, or drug abuse or any other complications arising from it or any drug accident not prescribed by a treating Doctor; or
10. Elective/Plastic/Cosmetic Surgery (except the Elective/Plastic/Cosmetic Surgery due to Accident or Cancer under Special Care Benefit), circumcision (except circumcision due to infection), eye examination/elective surgery for visual impairments due to nearsightedness, farsightedness or astigmatism or radial keratotomy; all corrective glasses, contact lenses or the use or acquisition of external prosthetic appliances or devices (except the artificial limb and hearing aid for Mobility and Hearing Support under the Recovery and Support Benefit) and prescriptions; or
11. Any form of dental care or Surgery including the replacement of natural teeth, placement of denture and prosthetic services such as bridges and crowns or their replacement unless necessitated by Injury covered under the Emergency Accidental Out-patient Treatment Benefit; or
12. Hospitalisation primarily for investigatory purposes, diagnosis, X-ray examination, general physical or medical examinations, not incidental to treatment or diagnosis of a covered Disability or any treatment which is not Medically Necessary and any preventive treatments, preventive medicines or examinations carried out by a Physician (except the Health Screening under Prevention Benefit), vitamins/food supplements and treatments specifically for weight reduction or gain; or
13. Any treatment or investigation which is not Medically Necessary, or convalescence, custodial or rest care; or
14. Any medical or physical conditions arising within the first thirty (30) days of the Issue Date or Commencement Date, whichever is later, of the relevant Supplementary Hospitalisation Contract except for Covered Injury; or
15. Ionizing radiation or contamination by radioactivity from any nuclear fuel or nuclear waste from process of nuclear fission or from any nuclear weapon material; or
16. Expenses incurred for donation of any body parts or organ by the Insured and acquisition of the organ including all costs incurred by the donor during organ transplant and its complications. We will only reimburse the Reasonable and Customary Charges incurred on Major Organ/Bone Marrow Transplant Surgery for the Insured being the recipient, limited to once per Lifetime; or
17. Out-patient Kidney Dialysis Treatment where the symptoms first occurred prior to or within 30 days from the Issue Date or Commencement Date, whichever is later; or
18. Out-patient Cancer Treatment Benefit where the symptoms first occurred prior to or within 60 days from the Issue Date or Commencement Date, whichever is later; or
19. Overseas treatment if Insured resides or travels outside Malaysia (excluding Singapore and Brunei) for more than 90 consecutive days.

Note: This list is not exhaustive. Please refer to the policy contract for the full list of exclusions.

**7. Can I cancel my policy?**

You may cancel your policy by giving a written notice to AIA Bhd. However, buying a regular premium ILIP is a long-term financial commitment. It is not advisable to hold the policy for a short period of time in view of the high initial cost. If you find that the fund that you have chosen is no longer appropriate, you have the flexibility to switch fund. Alternatively you can opt to maximise your account value by maintaining sufficient premium to meet your current needs and/or increasing your top-up premium.

**8. What do I need to do if there are changes to my contact details?**

It is important that you inform AIA Bhd. of any change in your contact details to ensure that all correspondences reach you in a timely manner.

**9. Where can I get further information?**

Should you require additional information about investment-linked insurance and medical and health insurance, please refer to the insuranceinfo booklet on ‘Investment-linked Insurance’ and 'Medical and Health Insurance', available at all AIA Bhd.'s branches or you can obtain a copy from your AIA Life Planner or visit www.insuranceinfo.com.my.

If you have any enquiries, please contact AIA Bhd. at:

**AIA Bhd. (790895-D),**
**Menara AIA, 99 Jalan Ampang**
**50450 Kuala Lumpur**
**Care Line : 1300 88 1899**
**T: 03-2056 1111**
**F: 03-2056 3891**
**E: my.customer@aia.com**
**AIA.COM.MY**

AIA Bhd. is licensed under the Financial Services Act 2013 and regulated by Bank Negara Malaysia.

**10. Other similar type of plans available**

Please contact AIA Bhd. / your AIA Life Planner / intermediary for other similar types of plans that AIA Bhd. offer.

**IMPORTANT NOTE:**

**THIS IS AN INSURANCE PRODUCT THAT IS TIED TO THE PERFORMANCE OF THE UNDERLYING ASSETS, AND IS NOT A PURE INVESTMENT PRODUCT SUCH AS UNIT TRUSTS. YOU MUST EVALUATE YOUR OPTIONS CAREFULLY AND SATISFY YOURSELF THAT THE INVESTMENT-LINKED INSURANCE PLAN CHOSEN MEET YOUR RISK APPETITE, AND THAT YOU CAN AFFORD THE PREMIUM THROUGHOUT THE POLICY DURATION. TO INCREASE INVESTMENT VALUE AT ANY TIME, IT IS ADVISABLE THAT YOU PAY THE ADDITIONAL PREMIUMS AS 'TOP-UPS'. RETURN ON AN INVESTMENT-LINKED FUND IS NOT GUARANTEED. YOU SHOULD READ AND UNDERSTAND THE INSURANCE POLICY AND DISCUSS WITH YOUR AIA LIFE PLANNER OR CONTACT AIA BHD. DIRECTLY FOR MORE INFORMATION.**

**THIS PRODUCT DISCLOSURE SHEET CONTAINS A SUMMARY OF THE PRODUCT AND IS NOT A CONTRACT OF INSURANCE. THE POLICY CONTRACT SHALL ALWAYS PREVAIL OVER THIS DOCUMENT.**

The information provided in this disclosure sheet is valid as at 02/28/2021.

# APPENDIX

## BASIC PLAN DESCRIPTIONS:

**Death Benefit**

- In the event of death, the Total Death Benefit which is the total of sum assured of basic plan, Anniversary Bonus and account value (excluding rider's surrender values, if any) shall be payable.

**Anniversary Bonus**

- The Anniversary Bonus increases Your coverage at 1% of the sum assured of basic plan (subject to the lower of initial sum assured or current sum assured and it is limited to RM 500,000 per policy) from the beginning of 2nd policy year up to 120% of sum assured. The coverage shall remain level thereafter.
- The Anniversary Bonus is payable on death, Total and Permanent Disability (TPD) (if applicable) and critical illness (if A-Plus CriticalCare is attached at policy inception). However, it will not be payable upon surrender, lapse or maturity of the policy.

**5-year Guaranteed Coverage**

- The policy shall continue to be in force within the first 5 policy years even though the account value is insufficient to cover the policy charges, provided all the following conditions are met:
  - All the regular premiums and A-Plus Saver (if any) have been paid on the due date or during the grace period or the late payment period; and
  - The premium holiday has never been exercised; and
  - No change in the policy that resulted in the increment of the Cost of Insurance (COI) or any reduction in the existing or future account value.

**Auto-Extension of Coverage Term**

- Upon reaching age 80 and the policy is in forced, the policy (except for A-Plus WaiverExtra, if any) will continue after the Maturity Date with Auto-Extension option **PROVIDED** there is sufficient account value to deduct for the policy charges and the COI of attaching riders, up to age 100 of Insured for the basic plan and the maximum coverage age of any attaching riders. The policy shall lapse when the account value have been fully utilised.
- You may notify the Company in advance to withdraw the Auto-Extension option before reaching age 80. Please note that if you choose to withdraw the Auto-Extension option, the basic plan and all the attaching riders including A-Plus Health and any Health Wallet amount (if applicable) shall be expired at age 80.

**Maturity Benefit**

- Upon reaching age 80 and the policy is in forced, the policy (except of A-Plus WaiverExtra, if any) will continue after the Maturity Date with the Auto-Extension option **PROVIDED** there is sufficient account value to deduct for the policy charges and the COI of attaching riders. The remaining account value, if any shall be payable upon the age of 100.

**A-Plus DisabilityCare (APDC)**

- APDC provides coverage for Total and Permanent Disability (TPD).
- APDC benefit is issued for issue age 65 and below. The APDC sum assured may vary depending on the final result of AIA Bhd.'s underwriting assessment on age, occupation and/or medical conditions.
- In the event of TPD (occurs from age 16 until age 70), where the disability conforms to the 'Suited Occupation' definition as described in the contract, an advance payment of 10% of the total of APDC sum assured and Anniversary Bonus shall be payable for the first 2 years and the remaining advance payment of 80% of the total of APDC sum assured and Anniversary Bonus shall be payable in the 3rd year.
- In the event of TPD (occurs at age 70 and below), where the disability conforms to the 'Presumptive Disability' or 'Any Occupation' definition as described in the contract, a lump sum payment of the total of APDC sum assured and Anniversary Bonus shall be payable.
- The total of sum assured of basic plan and Anniversary Bonus shall be reduced by the advance payments made under APDC.
- The coverage for APDC is up to age 70 of the Insured or expiry of the basic plan, whichever is earlier.

## RIDER(S) DESCRIPTIONS:

**A-Plus Health (APH@80)**

- APH is an Unit-Deducting Rider (UDR) that provides comprehensive medical coverage until the Insured's age 80.
- In the event of Hospitalisation or Outpatient Treatment due to illness or injury, APH will provide the coverage according to the benefits listed in the Schedule of Benefits below.
- This rider also provides deductible amount option of RM300 or RM20,000 per Any One Disability or Zero Deductible depending on the plan selected. AIA Bhd. shall pay the Reasonable and Customary Charges incurred for eligible benefits which are more than the deductible amount.

**Schedule of Benefits:**

| No. | Benefit Limits | Plan 200 |
|---|---|---|
| | **Annual Limit**<br>(applicable for item no.1 to 12) | 1,500,000 |
| | **Lifetime Limit** | No Limit |
| | **Deductible Amount**<br>(applicable for In-patient Care only, item no.1 to 3) | 300 per Any One Disability |
| | **In-Patient Care** | |
| 1 | **Hospital Room and Board Benefit**<br>(150 days maximum per rider year and daily maximum not to exceed the amount shown) | 200 |
| 2 | **Intensive Care Unit Benefit**<br>(150 days maximum per rider year) | As Charged, subject to Annual Limit |
| 3 | **In-Hospital Related Fees**<br>i. Hospital Supplies and Services<br>ii. Surgical Fees Benefit<br>iii. Operating Theatre Fees Benefit<br>iv. Anesthetist's Fees Benefit<br>v. In-Hospital Physician Visit Benefit (maximum 2 visits per day per Physician)<br>vi. Daily Guardian Benefit (applicable for both Junior and Senior) | |
| | **Out-Patient Care** | |
| 4 | **Pre-Hospitalisation Benefit**<br>(within 60 days before Hospitalisation)<br>i. Diagnostic Test Benefit<br>ii. Specialist Consultation Benefit<br>iii. Medication and Treatment Benefit | As Charged, subject to Annual Limit |
| 5 | **Post-Hospitalisation Treatment Benefit**<br>(within 150 days after Hospitalisation)<br>i. Diagnostic Tests Benefit<br>ii. Specialist Consultation Benefit<br>iii. Medication and Treatment Benefit (inclusive Physiotherapy, Chiropractic and Acupuncture Treatment) | |
| 6 | **Out-patient Kidney Dialysis Treatment Benefit and Out-patient Cancer Treatment Benefit** | As Charged, subject to Annual Limit |
| 7 | **Day Care Procedure and Surgery Benefit** | As Charged, subject to Annual Limit |
| 8 | **Emergency Accidental Out-Patient Treatment (inclusive Dental) and 30 days Follow-up Treatment** | |
| | **Extra Care** | |
| 9 | **Optical Support**<br>- Intraocular Lens | Up to 7,000 per lifetime |
| 10 | **Specified Maternity Complications Benefit** | Up to 10,000 per lifetime |
| 11 | **Out-Patient Dengue Fever Treatment Benefit** | Up to 2,000 per Disability |
| 12 | **Home Nursing Care Benefit**<br>(180 days maximum per lifetime) | Up to 4,000 per Confinement |
| 13 | **Emergency Medical Evacuation and Repatriation** | Up to USD 1,000,000 per event |
| | **Health Wallet** | |
| | **Yearly Health Wallet Amount**<br>(applicable for item no.14 to 18) | 1,500<br>The amount above will be credited to Health Wallet at the end of the rider year, provided no claim has been made for benefits item no. 1 to 12 in the immediate preceding year, up to a total of 10 times. |

| No. | Benefit Limits | Plan 200 |
|---|---|---|
| 14 | **Prevention Benefit**<br><br>i. Health Screening<br>ii. Vaccination (age 16 and above):<br>- Flu vaccination<br>- Hepatitis B<br>- HPV<br>- Shingles<br>- Pneumococcal | Up to 300 every year, subject to the total amount available in Health Wallet |
| 15 | **Special Care Benefit**<br><br>i. Congenital Conditions<br>ii. Elective/Plastic/Cosmetic surgery due to Accident or Cancer | As Charged, subject to the total amount available in Health Wallet |
| 16 | **Recovery and Support Benefit**<br>**i. Mobility and Hearing Support**<br>- Artificial Limb<br>- Hearing Aid<br>**ii. Recovery Care**<br>- Cancer<br>- Stroke<br>- Heart Attack<br>(applicable to low, medium and high severity conditions) | As Charged, subject to the total amount available in Health Wallet |
| 17 | **Mental Health Benefit**<br><br>Psychiatrist Consultation Fees for the following conditions:<br>- Major Depressive Disorder<br>- Obsessive Compulsive Disorder<br>- Schizophrenia<br>- Bipolar Disorder<br>- Tourette Syndrome<br>- Postpartum Depression | Up to 1,500 every year, subject to the total amount available in Health Wallet |
| 18 | **Protect Boost** | The total amount available in Health Wallet shall be payable:<br>(a) for the remaining Eligible Expenses in the event the Annual Limit are fully utilised, or<br>(b) upon death of the Insured, up to 2 times of the basic plan sum assured. |

Note:

- All figures shown in the Schedule of Benefits above are in Ringgit Malaysia (RM) unless stated otherwise.
- The coverage for APH is up to age 80 of the Insured.
- Please note that if you choose to withdraw the consent of the Auto-Extension Option, the balance amount in the Health Wallet shall be expired together with the basic plan.
- We shall only reimburse Customary and Reasonable Charges incurred for the eligible benefits in the Schedule of Benefits above.
- The benefits above have been summarised and are not exhaustive. Please refer to the policy contract for the full list of benefits, definitions, exclusions, terms and conditions.
- On top of the listed Schedule of Benefits, APH provides Referral Emergency Assistance (REA) Programme* with a call to 24-hour service hotline and reverse the call charges. Emergency Medical Evacuation and Repatriation is also part of this REA Programme.

- The list of other REA Programme Assistance Services include:

| No. | Assistance Services | Benefits | Exclusions |
|---|---|---|---|
| 1 | International Medical Assistance Programme | Emergency medical evacuation, medically supervised repatriation, repatriation of mortal remains and medical assistance. | Any following occurrences is not covered under International and Domestic Medical Assistance Programme:<br>- If the Insured is traveling despite the advice of a medical practitioner or for rest and recuperation following any prior accident or illness; or<br>- If in the opinion of AIA Bhd's service provider, the Insured is not suffering from a serious medical condition or if the treatment can be reasonably delayed until the Insured returns to Malaysia or usual country of residence; or<br>- Failure by the Insured to take reasonable precautions following warnings of any intended strike, riot or civil commotion via the mass media; or<br>- Willful exposure to danger or attempted self-destruction or self-inflicted injuries while sane or insane; or<br>- Any expenses arising from childbirth, miscarriage or pregnancy; or<br>- Any health condition which constitutes one of the reasons to undertake the trip; or<br>- If the Insured is traveling outside Malaysia exceeding 90 consecutive days under the International Medical Assistance Programme. |
| 2 | Domestic Medical Assistance Programme | Emergency medical evacuation, medically supervised repatriation and medical assistance. | |
| 3 | Car Assistance Programme | Emergency towing and minor roadside repair, car rental assistance and referral to service centres. | |
| 4 | Home Assistance Programme | Plumbing, locksmith, general repair, air conditioning and pest control assistance. | |
| 5 | Travel Assistance Programme | Provides information such as Visa, passport and inoculation requirements, assists in location of lost items, emergency message relay etc. | |

* The benefits described under the REA Programme are not exhaustive. Please refer to your policy contract for full list of benefits, exclusions, terms and conditions. Please note that AIA Bhd. reserves the right to revise any of the services and / or benefits under REA Programme from time to time.

- The Home Assistance services shall only be available to the Insured residing in major towns of Peninsular Malaysia.
- The services (under item 3, 4 and 5) are confined to referral services only. The cost of the actual services shall be borne by You. The services are provided by a third party and the continuation of the services are subject to the agreement between AIA Bhd. and the third party.

## AIA VITALITY:

**Health Rewards (for AIA Vitality members only)**

This is an extra benefit applicable to the policy when the Insured purchases A-Plus Health and signs up as an AIA Vitality member. Health Rewards provide you the benefits as stipulated below.

**i. Deductible Waiver**

Health Rewards will waive the Deductible Amount (if any), depending on the Insured's AIA Vitality status upon Hospital admission.

Below are the Deductible Amount to be waived for Any One Disability upon Hospital admission:

| AIA Vitality Status | Bronze | Silver | Gold | Platinum |
|---|---|---|---|---|
| **Deductible Amount to be Waived** | No Waiver | Waive RM150 | Waive RM300 | Waive RM300 |

**ii. Hospital Room and Board Benefit Upgrade**

Health Rewards will upgrade the Hospital Room and Board Benefit amount, depending on the Insured's AIA Vitality status upon Hospital admission.

Below is the percentage (%) of the increase of Hospital Room and Board Benefit amount upon Hospital admission:

| AIA Vitality Status | Bronze | Silver | Gold | Platinum |
|---|---|---|---|---|
| **Percentage (%) of the Hospital Room and Board Benefit Amount** | No Upgrade | No Upgrade | Upgrade by 50% | Upgrade by 100% |

**iii. Health Wallet Booster**

Health Rewards will increase the Total Health Wallet Amount (if any) on yearly basis, depending on the Insured's AIA Vitality status as at forty-five (45) days before the rider year anniversary as per the percentage (%) shown below. This additional amount will be credited to Health Wallet every rider year.

Below is the additional percentage (%) of the increase to the Total Health Wallet amount:

| AIA Vitality Status | Bronze | Silver | Gold | Platinum |
|---|---|---|---|---|
| **Percentage (%) increase to the Total Health Wallet Amount** | 0% | 0% | Increase by 5% | Increase by 10% |

# Guide to Investment-linked Policy Owners on Insurance Coverage

- **You have purchased an investment-linked policy which is an insurance product that is tied to the performance of the investment fund(s) which you selected.**
- **This Guide gives you general information on factors that may reduce your fund value and steps that you can take to enjoy insurance coverage for the full term of your policy.**
- **Please contact your servicing representative or contact us at 1300-88-1899 or my.customer@aia.com if you have any questions.**

## Let's recap how your investment-linked policy works...

- A portion of your premiums (i.e. allocated premium) are used to purchase units in the investment fund(s).
- **Charges will be deducted** from your investment funds, including charges to pay for your insurance cover.
- **Your fund value needs to be sufficient to ensure continued insurance coverage for the full policy term.** If your fund value is insufficient and reduces to zero, you can take steps to maintain your insurance cover.

*Please refer to the diagram in Appendix A for an illustration of how an investment-linked policy works.*

## What could reduce your fund value*?

- **Not paying premiums** when it is due[1]
- **Poor investment return**
- **Making partial withdrawals** from the fund
- **Choosing not to increase premiums when increasing protection cover** (e.g. buying riders)[1]
- **Choosing not to increase premiums or perform top up** when the **insurer increases insurance/other charges**

## What do you need to do*?

### Step 1: Review your insurance coverage regularly

- **For the year 2019,** we will inform you if your policy is expected to be at risk of insufficient balance to pay for charges due.
- **From 1 January 2020 onwards,** your annual statement will contain information on the expected duration of your insurance cover based on your fund value.

### Step 2: Take necessary actions* if there is a risk that your fund may become insufficient, to ensure continued insurance coverage for the full policy term

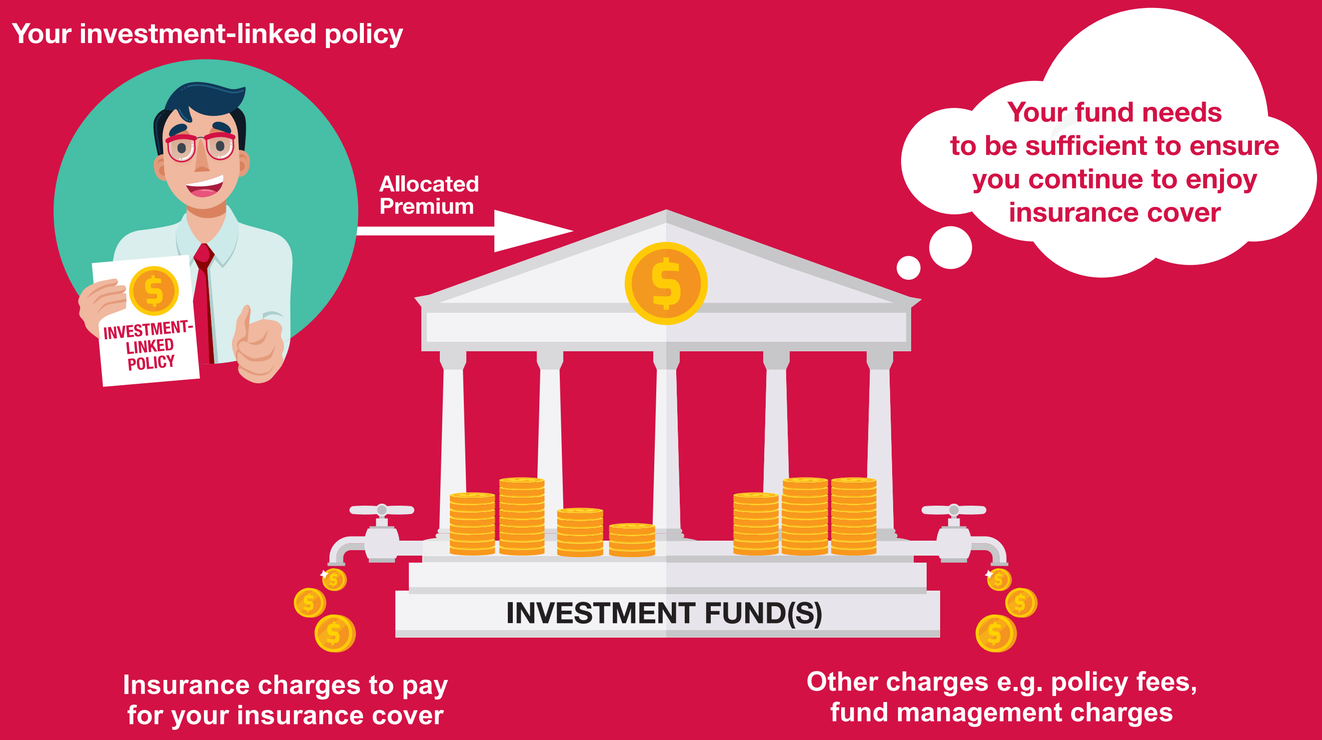
- **Increase premium payment or perform top up**
- **Reduce your insurance coverage**[1]

**WARNING:** If you choose not to perform any of the actions above, your policy may not be able to remain in-force until full policy term.

**Disclaimer: Some of these information and options may not apply to you. For information and options specific to your policy, please contact us for further details.*

*[1] Not applicable to single premium policy*

# Appendix A: How an investment-linked policy works




## Members of LIAM:

**AIA Bhd.**
: 1-300-88-1899 / 03-2056 1111
: 03-2056 2292
: my.customer@aia.com
: https://www.aia.com.my

**Allianz Life Insurance Malaysia Berhad**
: 03-2264 1188 / 2264 0688
: 03-2264 8499
: Customer.service@allianz.com.my
: https://www.allianz.com.my

**AmMetLife Insurance Berhad**
: 03-2271 8000
: 03-2272 3226
: customercare@ammetlife.com
: feedback@ammetlife.com
: https://www.ammetlife.com

**AXA AFFIN Life Insurance Berhad**
: 03-2117 6688 / 1300-88-1616
: 03-2117 3698 / 2117 6768
: customer.care@axa-life.com.my
: https://www.axa.com.my

**Etiqa Life Insurance Berhad**
: 03-2297 3888
: 03-2297 3800
: 1-300-13-8888
: info@etiqa.com.my
: https://www.etiqa.com.my

**Gibraltar BSN Life Barhad**
: 03-2298 2000
: 03-2297 2383
: 1300-22-6262 (local) / 03-2687 0088 (overseas)
: customerservice@gibraltarbsn.com
: https://www.gibraltarbsn.com

**Great Eastern Life Assurance (Malaysia) Berhad**
: 1300-1300-88
: 03-4259 8000
: wecare-my@greateasternlife.com
: https://www.greateasternlife.com

**Hannover Rueck SE, Malaysian Branch**
: 03-2687 3600
: 03-2687 3760 / 2687 3762
: https://www.hannover-re.com

**Hong Leong Assurance Berhad**
: 03-7650 1818
: 03-7650 1991
: customerservice@hla.hongleong.com.my
: 03-7650 1288 / 03-7650 1299
: https://www.hla.com.my

**Malaysian Life Reinsurance Group Berhad**
: 03-2780 6611
: 03-2780 6622
: info@mlre.rgare.com

**Manulife Insurance Berhad**
: 03-2719 9228
: 03-2092 2960 / 2094 0972
: https://www.manulife.com.my

**MCIS Insurance Berhad**
: 03-7652 3388
: 03-7957 1562
: info@mcis.my
: https://www.mcis.my

**Prudential Assurance Malaysia Berhad**
: 03-2031 8228
: 03-2032 3939
: 03-2116 0228
: customer.my@prudential.com.my
: https://www.prudential.com.my

**Sun Life Malaysia Assurance Berhad**
: 03-2612 3600
: 03-2698 7035
: 1300-88-5055
: wecare@sunlifemalaysia.com
: https://www.sunlifemalaysia.com

**Tokio Marine Life Insurance Malaysia Bhd.**
: 03-2059 6188
: 03-2162 8068
: customercare@tokiomarinelife.com.my
: https://www.tokiomarine.com

**Zurich Life Insurance Malaysia Berhad**
: 03-2109 6000
: 03-2109 6888
: 1300-888-622 / 03-2146 9999
: callcentre@zurich.com.my
: https://www.zurich.com.my


**LIFE INSURANCE ASSOCIATION OF MALAYSIA**
No. 4, Lorong Medan Tuanku Satu, Medan Tuanku, 50300 Kuala Lumpur

03-2691 6168/ 6628/ 8068 03-2691 7978
www.liam.org.my liaminfo@liam.org.my
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# AIA STRATEGIC EQUITY FUND

| Features of Fund | |
|---|---|
| Investment Objective | The Fund aims to maximize medium to long term growth of capital and income through investments in a diversified portfolio of equity securities listed on local and foreign bourses. The fund is suitable for investors that are willing to take higher investment risk in return for potential higher returns by diversifying their investments into foreign equities. |
| Investment Strategy & Approach | The Fund invests in a diversified portfolio to maximize medium to long term growth of capital and income. Types of instruments include cash, equities, warrants and collective investment schemes. Asset allocation is based on a 'top-down' approach while stock selection is based on 'bottom-up' approach using fundamental analysis. |
| Target Asset Allocation | 70% Malaysia Equities; 30% Foreign Equities |
| Performance Benchmark | 70% FTSE Bursa Malaysia Top 100 Index + 30% MSCI World Index<br><br>*Further information on benchmarks can be obtained from Bursa Malaysia, Bloomberg, RAM QuantShop, Bank Negara Malaysia and Maybank.* |
| Fund Manager | AIA Bhd. |
| **Fees & Charges** | |
| Fund Management Charge | Current charge: 1.50% of net asset value; Maximum charge: 1.50% of net asset value<br><br>*The current fund management charges are not fixed and may change, subject to maximum charges as set out above.* |
| Other Charge, if any | Nil |

## Fund Performance

| Year | 2019 |
|---|---|
| AIA Strategic Equity Fund* | N/A |
| Benchmark | 7.64% |

** Past fund performance for AIA Strategic Equity Fund is not available as the fund was launched on 6 May 2020.*

**Notice: Past performance of the fund is not an indication of its future performance. This is strictly the performance of the investment fund, and not the returns earned on the actual premiums paid of the Investment-Linked Insurance plan.**

- The above returns are computed based on the Net Asset Value (i.e. unit price) of this fund and not on the gross premium paid under the policy.
- The basis of calculation of past performance is as follows:

$$R_{201x} = \frac{(UP_{31\ December\ 201x} - UP_{31\ December\ 201x-1})}{UP_{31\ December\ 201x-1}} \times 100\%$$

Where:
- $UP_{31\ December\ 201x}$ is the Unit Price as at 31st December 201x.
- $UP_{31\ December\ 201x-1}$ is the Unit Price as at 31st December 201x-1.
- $R_{201x}$ is the rate of return after deducting fund management charges and tax of the relevant fund.

## Risks

The list below sets out the risks of investing in this fund. Do note that this list is not exhaustive.

- Market Risk
- Liquidity Risk
- Particular Stock Risk
- Country Risk
- Currency Risk
- Derivative Risk

You may refer to the Appendix A for description of risks.

## Other Info

| | |
|---|---|
| Target Market[1] | • Those seeking growth and income.<br>• High risk tolerance. |
| Basis & Frequency of Unit Valuation | The value of each fund specially created by AIA shall be determined by us on daily basis under normal circumstances. To recoup the cost of acquiring and disposing of assets, we will impose a dilution fee or transaction cost which is due at the same time payment is made for the sale and repurchase of units. The dilution fee or transaction cost charged should be allocated back to the unit fund.<br><br>We may value the fund less frequently if trading in any Stock Exchange or any other exchanges in which the fund is invested is suspended so as to make it impossible to value the fund on a daily basis. In that event, the fund shall be valued at least once a week. AIA shall seek services of independent person(s) or firm(s) to obtain the value whenever appropriate, whether selling or buying, of the fund's assets and shall observe applicable laws and accepted practices in dealing with the fund's assets. |
| Exceptional Circumstances | We reserve the right to defer the payment of fund redemption for a period not exceeding six (6) months from the date the payment would have been normally effected if not for intervening events such as temporary closure of any Stock Exchange in which the Fund is invested, which the Company in its discretion, may consider exceptional. |
| U.S. Foreign Account Tax Compliance Act | Under the Foreign Account Tax Compliance Act ("FATCA"), Funds that are invested directly or indirectly in US assets may be subject to 30% US withholding tax on certain US-sourced payments unless the Fund complies with FATCA. The Fund intends to be FATCA compliant. However, this cannot be guaranteed given the complexity and evolving nature of the requirements. If the Fund is unable to satisfy the obligations imposed on them to avoid the imposition of the withholding tax, certain US-sourced payments made to the Fund may be subject to 30% withholding tax, which could reduce the cash available for investors. The application of the withholding rules and the information that may be required to be reported and disclosed are uncertain and subject to change. |

*[1] Please note that this fund is only available to A-LifeLink 2, A-Life Joy 2, A-Life Wealth Care, A-InvestLink and A-Enrich Wealth.*

# APPENDIX A – DESCRIPTION OF RISKS

- Market Risk
  Market risk refers to the risk of a portfolio falling in value due to changes in underlying market risk factors. Examples of market risk factor are interest rates, foreign exchange rates, natural disaster, political turmoil and terrorist attacks. The value of investments may fall over a given time period due to changes in the economic climate or other events directly affecting the market. Careful allocation and diversification of assets can protect against market risk because different segments of the market tend to be not perfectly correlated.

  In an investment-linked fund, this risk is managed via active asset allocation between cash and risky assets that are exposed to market risk.

- Liquidity Risk
  Liquidity risk is the risk that a given security or asset cannot be traded quickly enough in the market to prevent a loss. It arises in situations where an asset cannot be traded due to lack of buyers/sellers in the market.

  This risk could be managed by taking greater care in buying less illiquid stocks and diversification.

- Interest Rate Risk
  Interest rate risk is the risk of fluctuating values of interest-bearing assets, such as a loan or a bond, due to changes in interest rates. In general, when interest rates rise, the price of bonds will fall.

  This risk can be managed by adopting active durations management of fixed-income investments held at a given time.

- Particular Stock Risk
  Any major price fluctuations of a particular stock invested by the fund may affect the NAV and thus impact on the prices of units.

  The risk is managed by investing in a wide range of companies in different sectors.

- Credit/Default Risk
  Credit/default risk is the risk of losses from non-repayment of a loan or other line of credit (either the principal or interest (coupon) or both). Default events include delay in repayments, restructuring of borrower repayments, and bankruptcy.

  The risk is reduced by investing in high quality securities as these generally have a lower degree of credit risk.

- Country Risk
  Country risk refers to the risk of investing in a country, that is subject to changes in the business/political environment that may adversely affect operating profits or the value of assets in that country. Some factors affecting Country Risk include financial factors such as currency controls, devaluation or regulatory changes, and events affecting political stability i.e. political changes, mass riots and civil war.

  The risk is reduced by investing into diversified markets.

- Currency Risk
  Currency risk refers to the risk of changes in the exchange rate altering value of investments denominated in a foreign currency. Whenever investors hold assets across national borders, they face currency risk if their positions are not hedged.

  This risk is reduced by investing in assets denominated in a wide range of foreign currency denominated assets.

- Reclassification of Shariah Status Risk
  This risk refers to a situation where Shariah-compliant securities are reclassified as Non-Shariah compliant in the periodic review by the Shariah Advisory Council of the Securities Commission Malaysia, the Shariah Advisor or the Shariah Boards of the relevant Islamic indices. The reclassification of securities as Non-Shariah compliant may result in the newly non-Shariah compliant securities to underperform its benchmark.

  This risk can be managed by disposing Shariah-Compliant equities that are likely to turn Shariah Non-Compliant before the periodic review.

- Derivative Risk

The use of financial derivative instruments also involves certain special risks, including

i. dependence on the fund managers' ability to predict movements in the prices of securities being hedged and movements in stock prices, currency exchange rates or other economic factors,

ii. imperfect correlation between the price movements of the derivatives and price movements of related investments,

iii. the fact that skills needed to use these instruments are different from those needed to select the fund's securities,
iv. the possible absence of a liquid market for any particular instrument at any particular time,

v. possible impediments to effective portfolio management or the ability to meet redemptions,

vi. possible legal risks arising in relation to derivative contract documentation, particularly issues arising relating to enforceability of contracts and limitations thereto,

vii. settlement risk as when dealing with futures, forwards, swaps, contracts for differences where the fund's liability may be potentially unlimited until the position is closed, and

viii. counterparty risk as the use of OTC derivatives, such as futures, forward contracts, swap agreements and contracts for differences will expose the fund to credit risk with respect to the counterparty involved.

Risk Management on the Usage of Derivative Instruments

One of the prime objectives of the legislators and regulatory authorities throughout Europe is to maintain a high level of retail-investor protection. This translates into a requirement for UCITS managers to implement a sound risk-management process (RMP) to monitor, manage and measure the financial and operational risks associated with derivatives. Below are regulatory requirement and the manager's internal risk management policy governing the use of derivative instruments:

a) The global exposure relating to derivative instruments must not exceed 100% of the fund's NAV.
b) The underlying investment of the derivative must be of eligible asset class as specified by CSSF (Luxembourg Financial Sector Supervisory Authority) and shall be in line with investment objective of the fund.
c) The over-the-counter (OTC) derivatives must subject to reliable and verifiable valuation on a daily basis and can be sold at any time.
d) The counterparties to OTC derivative are institutions that are subject to prudential supervision as approved by the CSSF. The minimum credit rating for counterparties is A+ (from S&P) or A1 (from Moody's) unless authorized by Schroder's Group risk management on a case by case basis. Except for synthetic warrants any counterparty exposure greater than GBP 500,000 is fully collateralized.
e) Under no circumstances will the use of derivative cause the fund to diverge from its investment objectives.
f) A risk management process must be employed which enables the fund to monitor and measure at any time the risk of its position. It must employ a process for accurate and independent valuation of OTC derivative instrument.
g) The investment objectives of these funds constraint them to achieve their investment objective by primarily using equity and equity related securities, not derivatives.
h) The mark-to-market losses on derivative positions (if any) shall be covered by liquid assets or cash.